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|  |  | |  | | --- | |  | | weekly Success Checklist | |  | |

# S.E.R.E. PERSONAL OBJECTIVES WEEKLY CHECKLIST

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| --- | --- |
|  | SHOW The Business 1-3x per week personally (make enough calls to create 2-3 appointments)  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Next Step\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Next Step\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Next Step\_\_\_\_\_\_\_\_\_\_\_ |
|  | EXPAND your names list: Add 2 names per day- Goal of 10 per week  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
|  | RETAIL 1 product weekly – Goal is to create a new customer weekly  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ follow up\_\_\_\_\_\_\_\_\_\_\_  Name\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Contact\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ follow up\_\_\_\_\_\_\_\_\_\_\_ |
|  | ECHO your goals out loud 2x per day  MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY |

# Additional weekly performance enhancing objectives

|  |  |
| --- | --- |
|  | Listen to Monday night training ZOOM: https://zoom.us/j/7193603400 5:30pm pacific/6:30pm mountain/ 7:30pm central/ 8:30pm eastern |
|  | Listen to appropriate Corporate Conference call from Ariix Corporate (emailed weekly to you) |
|  | Call business partners to teach, support, motivate and monitor performance |
|  | Follow-up with customers, prospective partners and administrative tasks |
|  | Share your successes on What’s App, social media or other ways of communicating with Business Partners |
|  | Enhance your knowledge and skills by reading/listening daily |

# notes about your tasks

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# Always be prepared and practice

If you could change one thing about your health, what would it be?

If you could change one thing about your job, what would it be?

Are you going to do this forever?

Have you ever considered Network Marketing?

I own a marketing company. We are expanding…. Not making any promises, but I would be happy to meet with you to see if you might be a good fit.

What is it? My marketing reps work part time, make their own hours and in a reasonable amount of time, many are able to replace their full time income. I am not making any promises, but I would be happy to meet and see it you would be a good fit.